



CFC UNDERWRITING

Job Title:	<b>Financial Institutions Underwriter</b>
Employment type:	Full-Time   Permanent
Reporting To:	FI Practice Leader
Working Hours:	9.30am – 5.30pm - Monday to Friday (with some out of hours calls and international travel required)
Location:	85 Gracechurch Street, London EC3V 0AA
Salary:	£ Competitive
Bonus:	Discretionary Bonus Plan
Benefits:	25 days holiday, Private medical insurance, Life insurance scheme, Income protection scheme, Pension plan, Season ticket loan, Subsidised gym membership and Employee assistance programme.

**About CFC:**

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We are the largest independent Managing General Agent (MGA) in the UK. Our focus is speciality lines, niche markets and emerging risks, and we have the largest cyber insurance underwriting team in London. CFC is backed by more than 30 Lloyd's syndicates and delivers insurance to over 60,000 businesses in more than 60 countries. We're privately held and growing faster than any of our competitors and the market.

Although insurance is a serious business, our culture isn't too corporate and we never take ourselves too seriously. We are 'one-team' and enjoy a culture of openness and encouragement. We invest heavily in the learning and development of our people and enjoy a fast paced working atmosphere that is friendly, supportive, and fun.

**Role Definition:**

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As part of our new and exciting FI practice, you'll join a fast growing team and be responsible for developing new profitable business with a strong focus on North America and Australia as well as UK business. You will be involved in all aspects of underwriting including new business and renewal underwriting and will develop and maintain long-term broker relationships and wallet share. You will also travel on an ad-hoc basis to meet our brokers internationally.



## FINANCIAL INSTITUTIONS UNDERWRITER: JOB DESCRIPTION

### Key Responsibilities & Accountabilities:

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- Respond to and manage enquiries from brokers in a timely and professional manner
- Produce quotes within agreed SLAs
- Proactively develop and seek out new business via brokers and clients
- Explain the features, advantages and benefits of CFC's new and existing products and coverage enhancements as well as supporting the launch of new products
- Attending and hosting corporate hospitality events
- Investigate insurance legislation, regulation and compliance issues within our target FI markets
- Identify and research ongoing opportunities to develop our FI offering, including assisting our products team in the development of new products.
- Supporting FI practice projects and supporting the underwriting team with training and induction of junior team members
- Meet and deliver to agreed performance standards and new business and renewal targets
- Ad-hoc long haul international travel (e.g. quarterly to US/Canada)

### Skills & Abilities

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- You have strong numeracy skills
- Highly articulate with strong verbal and written communications skills
- You are IT literate with proficiency in MS Office (Word, Excel, PowerPoint, Outlook)
- Strong attention to detail and planning skills come naturally to you
- You are confident, energetic and self-motivated
- You operate well in a fast-paced working environment working to deadlines
- You are highly presentable and comfortable presenting to small and large groups
- A flexible attitude to working hours (requirement for regular out of hours calls and emails)
- Above all you have an excellent work ethic and are a team player!

### Knowledge & Experience

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- 3+ years Financial Institutions underwriting experience (e.g. FI D&O, FI PI/E&O, Financial Crime,)
- Strong working knowledge of Investment Advisor and investment management insurance and banks underwriting segments.
- Experience of underwriting within US, Canadian or Australian markets would be preferred

### Education & Professional Qualifications

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- A strong degree (within Finance, Business, Law, Economics or Mathematics preferred)
- ACII or equivalent preferred although specific financial qualifications such as CFA would be seen as equally beneficial.

### Interested?

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Please email your CV to our recruitment team: [recruitment@cfcunderwriting.com](mailto:recruitment@cfcunderwriting.com)