



Job Title:	<b>Product Development Manager</b>
Employment type:	Full-Time   Permanent
Reporting To:	Products Director
Working Hours:	9.30am – 5.30pm - Monday to Friday
Location:	85 Gracechurch Street, London EC3V 0AA
Salary:	£ Competitive
Bonus:	Discretionary Bonus Plan
Benefits:	25 days holiday, Private medical insurance (plus dental and optical cashback benefit), Life insurance scheme, Income protection scheme, Pension plan, Season ticket loan, Subsidised gym membership, 24/7 employee assistance programme and dress down Fridays. CFC social events include summer party weekend, Halloween and Christmas parties.

#### About CFC:

---

We are the largest independent Managing General Agent (MGA) in the UK. Our focus is speciality lines, niche markets and emerging risks, and we have the largest cyber insurance underwriting team in London. CFC is backed by more than 30 Lloyd's syndicates and delivers insurance to over 60,000 businesses in more than 60 countries. We're privately held and growing faster than any of our competitors in the market.

Although insurance is a serious business, our culture isn't too corporate and we never take ourselves too seriously. We are 'one-team' and enjoy a culture of openness and encouragement. We invest heavily in the learning and development of our people and enjoy a fast paced working atmosphere that is friendly, supportive, and fun.

#### Role Definition:

---

Reporting to the Products Director, the Product Development Manager will be responsible for managing product and wording projects across the business, with a strong emphasis on identifying all stakeholders within CFC and keeping these stakeholders engaged at all appropriate stages of the project. Stakeholders will often include those in Underwriting, IT, Claims, Marketing, Compliance and Distribution.

The Product Development Manager is also responsible for assisting the Products Director with the strategic planning and development of CFC's product portfolio. This will include working with Underwriting and Claims teams to monitor the performance of product coverage, identifying



## JOB DESCRIPTION: PRODUCT DEVELOPMENT MANAGER

opportunities to drive innovation, conducting and facilitating competitor and market analysis, and extracting actionable insights from our internal data.

With over 50 CFC products across multiple business lines, the Product Development Manager will be managing a large number of projects and stakeholders at any given time. To be successful in this role, you will thrive working in a fast-paced and results-driven business, be a confident communicator and have an analytical mind.

### Key Responsibilities & Accountabilities:

---

- Develop project management framework for product and wording projects;
- Provide end to end project management of multiple product and wording initiatives;
- Relationship manage all internal stakeholders, both at individual and business unit level;
- Gather and analyse requirements at an overall project level;
- Maintain best practice project management and ensure projects are delivered on time and in line with requirements;
- Provide regular project status updates in a clear and concise format, highlighting objectives, timelines, features, dependencies and risks;
- Develop long term strategic options for each product suite;
- Conduct and facilitate competitor and market analysis;
- Analyse internal data and extract actionable insights;
- Facilitate working sessions between various internal business units to monitor product performance and identify opportunities to drive innovation across product suites.

### Skills & Abilities

---

- Exceptional communicator, both written and oral, with an ability to communicate professionally and clearly with a wide variety of stakeholders, including C-level executives;
- Strong project management skills, including time management, organisation and negotiation;
- Able to develop strong relationships with key stakeholders and to work collaboratively;
- Able to work autonomously, and with the confidence to lead projects from end to end;
- Able to make informed decisions without hesitation;
- Able to analyse data and look for trends to extract actionable insights.

### Knowledge & Experience

---



## JOB DESCRIPTION: PRODUCT DEVELOPMENT MANAGER

- Excellent track record with leading multiple projects on time and in line with requirements;
- Strong understanding of, and experience developing, commercial insurance products;
- Experience adapting business requirements for different audiences;
- Experience with creating product roadmaps and conducting research;
- Understanding of Agile methodology highly regarded, but not essential.

### Education & Qualifications

---

- Business degree preferred, or equivalent experience;
- Formal project management qualifications highly regarded.