



Job Title:	UK Technology Underwriter
Employment type:	Full-Time Permanent
Reporting To:	Kenneth Carmichael, UK Technology Team Leader
Working Hours:	9.30am – 5.30pm - Monday to Friday (Additional hours may be required from time to time due to business demand)
Location:	85 Gracechurch Street, London EC3V 0AA
Salary:	£ Competitive
Bonus:	Discretionary Bonus Plan
Benefits:	25 days holiday, Private medical insurance, Life insurance scheme, Income protection scheme, Pension plan, Season ticket loan, Subsidised gym membership and Employee assistance programme.

About CFC:

We are the largest independent Managing General Agent (MGA) in the UK. Our focus is speciality lines, niche markets and emerging risks, and we have the largest cyber insurance underwriting team in London. CFC is backed by more than 30 Lloyd's syndicates and delivers insurance to over 60,000 businesses in more than 60 countries. We're privately held and growing faster than any of our competitors and the market.

Although insurance is a serious business, our culture isn't too corporate and we never take ourselves too seriously. We are 'one-team' and enjoy a culture of openness and encouragement. We invest heavily in the learning and development of our people and enjoy a fast paced working atmosphere that is friendly, supportive, and fun.

Role Definition:

Our UK technology underwriting team is at the forefront of underwriting UK SME emerging technology risks and has enjoyed rapid growth over the last few years. The available role is in addition to a team of five dedicated UK technology underwriters all focussed on achieving above market-standard growth, developing new and existing broker relationships and delivering profitable underwriting returns.



TECH UNDERWRITER: JOB DESCRIPTION

The available role is for a new and renewal business underwriter. You will consider submissions for technology businesses domiciled in the UK and be able to offer a cross-class package policy solution including E&O, Cyber, Public & Products Liability, Employers Liability and Property. You will be expected to be able to manage a volume of submissions every day whilst also contributing to broker development. All underwriters are expected to operate as business development underwriters and an ambassador of the CFC brand, this will involve regular travel in the UK. The role will involve regular interaction with brokers as well as UK domiciled clients.

Key Responsibilities & Accountabilities:

- Respond to and manage enquiries from brokers in a timely and professional manner, producing new and renewal quotations within agreed SLAs and documenting underwriting rationale;
- Proactively develop and seek out new business opportunities, building strong broker relationships (both face to face and over phone) to create profitable tech business;
- Explain the features, advantages and benefits of tech products, coverage enhancements, support product launches and raise awareness of new and existing products;
- Deliver internal and external presentations on CFC products, key trends and emerging tech classes and exposures;
- Conduct client renewal reviews with brokers and end-clients and build tri-party relationships;
- Stay informed about competitor market activity and product development;
- Assist in the development of appetite in emerging tech classes;
- Research with a mind to develop subject matter expertise in emerging tech classes and investigate relevant legislation/regulation/compliance issues within our target markets;
- Support and contribute to tech team projects (e.g. enhancements to product offering, launch of new products, systems, policies and processes etc.);

Skills & Abilities

- Articulate and influential - you're naturally comfortable presenting to small and large groups;
- You're highly analytical - applying logic and critical thinking to analyse complex risks;
- You have strong numeracy and communication skills (both verbal and written);
- You're confident and self-driven and enjoy working to deadlines and targets;
- Proficient in the use of MS Office (Excel, Word, PowerPoint and Outlook);
- Above all you're a team player!



Knowledge & Experience

- 3 - 5 years PI underwriting experience, with multi-class insurance exposure preferred;
- Strong understanding of professional indemnity and/or cyber insurance products; and
- Sound negotiation and presentation experience.
- UK experienced preferred.

Education & Qualifications

- Degree level education;
- CII certification (ACII preferred)